

# Crosser Price List for the Intelligent Pipelines & Automations (IPA) Edition

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Crosser offers a simple, consumption-based pricing model that makes it quick and easy to get started.

## Crosser Credits

**Crosser Credits** are used to pay for the consumption of Crosser resources, such as Flows, GB data processed, self-hosted nodes etc. A Credit is a unit of measure, consumed when you use a resource.

**Credits are consumed** at the burn rate shown in tables below. As your volumes pass through the consumption Tiers, any items that are consumed within that Tier are charged at the burn rate for that Tier. This means incremental increases in usage become cheaper for you.

**The cost of the Credits** decreases with increased commits for different Plans.

## Calculation of Total Fees

It is an easy calculation to understand the total cost:

*Total cost = total number of consumed Crosser Credits x the fee per Credit*

## Pricing Plans

All Plans have the same functionality. You benefit from increased volumes and upfront commits but otherwise you can take advantage of the full platform capabilities. For all Plans.

### Overview of available Plans

	PRICING PLANS				
<b>CROSSER IPA Pricing</b>	<b>FREE</b> (Developer Plan)	<b>STARTER</b> (Pay-as-you-Go)	<b>STANDARD</b> (Annual Contract)	<b>SCALE</b> (Annual Contract)	<b>CUSTOM</b> (Annual Contract)
<b>Monthly Commit</b>	Forever Free	<b>€ 0</b>	<b>€ 995</b>	<b>€ 2,495</b>	<b>Contact us</b>
Fee per Crosser Credit	<i>n/a</i>	€ 5	€ 3	€ 2	
Billing	<i>n/a</i>	<i>Monthly credit card charges</i>	<i>Annually in advance</i>	<i>Annually in advance</i>	<i>Annually in advance</i>

Increased commitments will give you the benefits of a lower fee per consumed Crosser Credit. No additional cost will be incurred until the equivalent of the Monthly Commit is reached.

## Consumption Per Active Flows

Independent how often and how many messages the Flow processes, the consumption is the same and calculated per active and deployed Flow.

Each Flow includes 100MB of data volume per month.

*Example: 10 Flows equals an allocated volume of 10 x 0.1GB = 1 GB of Data (ingress + egress). This allocated volume can be shared flexibly over the 10 Flows.*

Data volumes above the allocated volume consumes additional Credits as outlined below.

ENTERPRISE Flows and SaaS Flows (see definitions below) consume Credits at different rates. The Credit consumption decreases for each Tier, reducing the cost per Flow with more volumes.

Consumption per Flow Priced per Active Flow			
Tier	Consumption (#of Flows)	Credits per ENT Flow	Credits per SaaS Flow
A	1-50	30	10
B	51-100	24	8
C	100-200	19	6
D	>201	14	4

## Q&A

### What is a Flow and how is consumption calculated?

A Flow is a data pipeline with one or several data sources and one or several data destinations. With or without data processing & analytics modules. From a consumption perspective **one Flow is calculated per Flow with data sources and destinations that are connected in a pipeline**. If more independent Flows are created in the same Flow Canvas they will be billed separately.

### What is a SaaS Flow?

SaaS Flows are Flows that **ONLY** have SaaS Applications as sources and destinations. Cloud Services (Azure, AWS, GCP etc) are PaaS (Platform as a Service) and are not considered SaaS applications unless they are SaaS Applications like Microsoft Teams.

### What is an ENTERPRISE Flow?

ENT Flows are all Flows that are not SaaS Flows. For instance Flows connecting to on-premise systems and data sources, Data Warehouses, Data Lakes, Cloud Services (PaaS). If one source or destination system is not a SaaS application then the Flow will be counted as a ENT Flow.

## Additional Credit Consumption items

Common Credit consumption items for both models that may apply:

- 1) Additional data consumption per GB above the allocated volume
- 2) Per Flow that uses a trained ML model for inference
- 3) Per self-hosted Node

CROSSER IPA Options	Credits per GB (above allocated)	Credits per Flow w. ML Inference	Credits per Self-hosted Node
Crosser Credit Consumption per unit / month	1	10	40

## Q&A

How is the Data Consumption calculated?

Each Flow includes a 100MB data volume allocation. Usage above that consumes Credit per GB.

*Example: A customer has 10 active Flows. That equals  $10 \times 0,1GB = 1GB$  in data allocation. If 5 GB data is consumed per month the fee will be based on 4GB (5GB - 1GB) additional data consumption. Data consumption is the sum of all ingest data and all egress data. There are no limits per Flow, you can flexibly use the allocated data volume across all Flows.*

What is the definition of a Flow with Machine Learning Inference?

Flow with Machine Learning Inference is a Flow where a trained model is loaded as a resource and used by one of the available ML execution environments, such as the Python Bridge or CSharp modules.

Where can I deploy the Self-hosted Crosser Node?

The Crosser Node can be installed anywhere you want. In your cloud instance, on-premises or in the edge.

## Custom Plans

Custom Plans are available for customers prepared to make larger commits and for customers that have use cases and scenarios that are outliers, where the current pricing models don't work well. Examples of alternative models include; unlimited site license, number of connections, per event/message, fee per vCPU core etc.

Reach out to us with your specific needs and we will explore models that work best for you.

## General Q&A

How do you bill for additional consumption for the monthly Plans?

The monthly Plans will be charged each month in arrear by credit card. We use Stripe as the payment provider.

How do you bill for additional consumption for the Annual Plans?

The annual plans use a minimum commit with included Credits. We will charge additional consumption on an annual basis. If you add more consumption above the included volume we will prorate the number of remaining months until renewal. The same goes for on-premise Nodes (if applicable). Data volumes can be charged by Credit Cards on a monthly basis, in arrear.

Is it the same consumption rate for Flows-as-a-Service and Self Hosted Nodes?

Yes. The Crosser Platform is a hybrid-first solution and we apply the same pricing for Flows-as-a-Service, the fully managed service hosted by Crosser, and for Self-hosted Flows. Additional fees per self-hosted node may apply (see plan descriptions).

Can I upgrade from one Plan to another?

Yes. You can upgrade at any time.

How do you bill for additional consumption for the monthly Plans?

Monthly plans are charged by credit cards in arrear based on actual consumption. The monthly plan is a great starting point but moving to an annual plan quickly becomes the most economical option.

I'm interested in onboarding services and professional services, can I get that for all Plans?

Dedicated Account Management and professional services are available for STANDARD or higher plans.